

HOW SUCCESSFUL PEOPLE THINK

CHANGE YOUR THINKING,
CHANGE YOUR LIFE

John C. Maxwell

WHAT IS THE KEY TO SUCCESS?

Question: Why are some people successful and other people not?

What is Success?

To succeed in life, you need two things: ignorance and confidence.

– Mark Twain

My formula for success is rise early, work late, and strike oil.

– J. Paul Getty

There's no secret about success.

Did you ever know a successful man who didn't tell you about it?

– Kin Hubbard

Answer: The greatest gap in success is how people _____.

*Where success is concerned, people are not measured in inches, or pounds,
or college degrees, or family background; they are measured by the size of their thinking.*

– David J. Schwartz, *The Magic of Thinking Big*

The biggest lesson I have ever learned is the stupendous importance of what we think.

*If I knew what you think, I would know what you are, for your thoughts make you
what you are; by changing our thoughts we can change our lives.*

– Dale Carnegie

To Become a Successful Person . . .

1. You must determine to _____ your thinking.

Change is personal – I _____ to change...hurt enough

Change is possible – I'm _____ to change...learn enough

Change is profitable – I'll be _____ by change...receive enough

WHAT IS THE KEY TO SUCCESS?

2. You must become _____ about thinking.

Few people think more than two or three times a year; I have made an international reputation for myself by thinking once or twice a week.

– George Bernard Shaw

Imagine what you could do if you thought intentionally every day!

3. You must _____ the 11 thinking skills of successful people.

How can you think beyond yourself and your world, and process ideas with a holistic perspective?

Acquire the wisdom of _____ thinking.

How can you tune out distractions and mental clutter, and concentrate with clarity on the real issue?

Unleash the potential of _____ thinking.

How can you break out of your “box” of limitations, and explore ideas and options to experience a breakthrough?

Discover the joy of _____ thinking.

How can you build a solid foundation based on facts to think with certainty?

Recognize the importance of _____ thinking.

How can you implement plans that give you direction for today, and increase your potential for tomorrow?

Release the power of _____ thinking.

WHAT IS THE KEY TO SUCCESS?

How can you unleash your enthusiasm and hope, in order to find solutions for even seemingly impossible situations?

Feel the energy of _____ thinking.

How can you revisit the past in order to gain a true perspective, learn, and think with understanding?

Embrace the lesson of _____ thinking.

How can you shake off the limitations of common thinking, to accomplish uncommon results?

Question the acceptance of _____ thinking.

How can you partner with others, so that your ideas compound and go from good to great?

Encourage the participation of _____ thinking.

How can you think of others and add value to them in order to make a difference?

Experience the significance of _____ thinking.

How can you focus on results and maximum return, to reap the full potential of your thinking?

Enjoy the return of _____ thinking.

*You are today where your thoughts have brought you;
you will be tomorrow where your thoughts take you.*

– James Allen